



## **A Compelling Combination**

#### Disclaimer





#### **Additional Information**

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#### **Certain Information Regarding Participants**

Nexstar and certain of its directors and executive officers may be deemed to be participants in any solicitation with respect to the proposed transaction under the rules of the SEC. Security holders may obtain information regarding the names and interests of Nexstar's directors and executive officers in Nexstar's Annual Report on Form 10-K for the year ended December 31, 2014, which was filed with the SEC on March 2, 2015, and Nexstar's proxy statement for the 2015 Annual Meeting of Stockholders, which was filed with the SEC on April 24, 2015. These documents can be obtained free of charge from the sources indicated above. Additional information regarding the interests of participants in any proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will also be included in any proxy statement and other relevant materials to be filed with the SEC if and when they become available.

#### Forward-Looking Statements

This communication includes forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events. Forward-looking statements include information preceded by, followed by, or that includes the words "guidance," "believes," "expects," "anticipates," "could," or similar expressions. For these statements, Nexstar claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. The forward-looking statements contained in this communication, concerning, among other things, the ultimate outcome and benefits of any possible transaction between Nexstar and Media General and timing thereof, and future financial performance, including changes in net revenue, cash flow and operating expenses, involve risks and uncertainties, and are subject to change based on various important factors, including the possibilities that Nexstar will not pursue a transaction with Media General and that Media General will reject a transaction with Nexstar (or otherwise that no transaction will be consummated), the impact of changes in national and regional economies, our ability to service and refinance our outstanding debt, successful integration of Media General (including achievement of synergies and cost reductions), pricing fluctuations in local and national advertising, future regulatory actions and conditions in the television stations' operating areas, competition from others in the broadcast television markets served by Nexstar, volatility in programming costs, the effects of governmental regulation of broadcasting, industry consolidation, technological developments and major world news events. Unless required by law, we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this communication might not occur. Y

#### **Compelling Combination**





- Creates leading pure-play broadcast operator
  - Top 2 operator maximizes benefits of increased scale
  - Increased geographic diversity brings expanded audience reach
  - Portfolio diversification creates additional opportunities extensive digital media assets
- Financially compelling transaction
  - ~\$840 million of broadcast EBITDA1
  - Pro forma average '15/'16 free cash flow, net of divestitures, in excess of \$10.50 per share
  - \$75 million in synergies in year one
- Superior transaction for MEG shareholders vs. Meredith acquisition
  - Significant premium vs. Media General standalone and Media General / Meredith
  - Cash consideration nearly equal to MEG's current share price
  - Share in future upside of strong, well-positioned company
  - No exposure to publishing
  - Minimal divestitures / leakage
  - Proven Nexstar management team: Unrivaled broadcast industry experience
  - Annual dividend

### **Proposed Transaction Summary**





Consideration

\$14.50 per share in the form of ~72% cash and ~28% in Nexstar stock

- \$10.50 per share in cash, not reduced for termination fee
- Fixed exchange ratio of 0.0898x Nexstar shares per Media General share

~\$4.1bn transaction value, including assumption of Media General debt

**Premium** 

30.0% premium to current Media General stock price1

**Ownership** 

Nexstar shareholders to own ~74%

Media General shareholders to own ~26%

Leverage and Capital Structure

Cash consideration and Meredith break-up fee (~\$0.50 per Media General share) funded via new loans and bonds

Approximately 5.5x leverage at close<sup>2</sup>

**Synergies** 

Estimated to be at least \$75 million synergies in year one, subject to due diligence confirmation

Approvals & Timing

Shareholder vote required at both companies FCC approval; required divestitures identified and modest in scale Anticipated closing by 6/30/16 if deal can be signed in next 2 months

<sup>(1)</sup> Represents premium to closing price on September 25th, 2015.

<sup>(2)</sup> Assumes June 30, 2016 close, includes synergies and divestitures.

#### **Combined Financial Profile**





#### **'15E / '16E Blended Financials**

Financial metrics	Nexstar**  BROADGASTING GROUP INC.	<b>Media</b> General	Combined company <sup>1</sup>
Revenue	\$974	\$1,454	\$2,342²
Adjusted EBITDA	\$344	\$453	\$842³
Adjusted EBITDA margin	35.3%	31.2%	35.9%
Capex	\$25	\$53	\$78
Net debt / Adjusted EBITDA	4.2x⁴	4.6x⁴	~5.5x⁵

Source: Company filings and Wall Street research.

Note: Dollars in millions.

<sup>(1)</sup> Includes impact of divestitures.

<sup>(2)</sup> Assumes the divestiture of revenue of \$85 million.

<sup>(3)</sup> Assumes \$75 million of synergies and the divestiture of \$30 million of EBITDA.

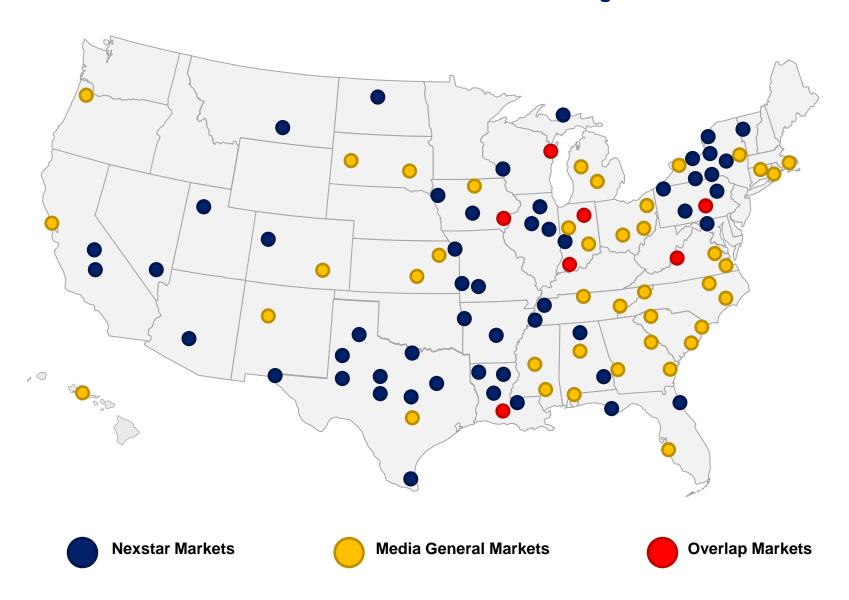
<sup>(4)</sup> Net debt as of December 31, 2015.

<sup>(5)</sup> Net debt as of June 30, 2016 assumed transaction close.





#### Pro forma: 162 Television Stations in 99 markets reaching ~39% of all U.S. TV HH



### Media General Is Highly Complementary





## Nexstar/Media General combination creates a leading pure-play broadcaster with enhanced scale and geographic diversity to continue competing effectively in a consolidating market

- Combined company would have 162 broadcast stations in 99 markets reaching 39% of U.S. households, the second most of any major affiliate group
- Positions combined company favorably for 2016 presidential race with significant presence in battleground states, e.g.
   Ohio, North Carolina, Florida
- Increases Nexstar's broadcast portfolio by two thirds, more than doubles its audience reach, and provides entry into 14 new top-50 designated marketed areas (DMAs)
- Increases scale / reach of combined digital operations
  - Pro forma digital revenue of approximately \$285 million
  - Digital properties of each company already partner in a number of areas
  - Nexstar management track record of running profitable digital media initiatives
- Nexstar highly values Media General's station and digital management team and sales force which will benefit enormously from the expanded opportunities, resources and greater long-term growth prospects of the combined company
- Advertisers to benefit from a more comprehensive, integrated and competitive offering across all markets

## Pure Play with Greater Broadcast Scale





_	Nexstar / Media General (Post-Divestitures)	Media General / ∰ meredith (Post-Divestitures)	
Stations	162	82	
Markets	99	54	
U.S. Households Reach	39%	30%	+ 900 bps
Total Revenue ('15E / '16E)	\$2,342 <sup>1</sup>	\$2,908 <sup>2</sup>	
% Publishing (National Media)		37.1%	
Total EBITDA ('15E / '16E)	\$8423	\$7804	
% Publishing (National Media)		17.8%	
Total Broadcast Revenue (incl. Digital) (Local Media)	\$2,3421	\$1,829 <sup>2</sup>	
Total Broadcast EBITDA (incl. Digital) (Local Media)	\$842 <sup>3</sup>	\$6154	+ 37%
Synergies	\$75 in year 1	\$60 in year 1	
Divestitures	~\$300⁵	~\$700 <sup>6</sup>	~(60%)
Net % Acquired Broadcast EBITDA	100%	45.7%	

Source: Company filings and Wall Street research.

Note: Dollars in millions.

<sup>(1)</sup> Assumes the divestiture of revenue of \$85 million.

<sup>2)</sup> Assumes the divestiture of revenue of \$180 million.

<sup>(3)</sup> Includes \$75 million of synergies and assumes the divestiture of \$30 million of EBITDA.

Represents \$453 million and \$187 million of EBITDA attributable to Media General and Meredith Broadcasting, respectively, less the divestiture of \$70 million of EBITDA attributable to Broadcasting plus assumed \$45 million of Broadcast and \$72 million in total synergies, net of divestitures.

<sup>5)</sup> Assumes \$30 million of EBITDA at a 10x multiple.

<sup>(6)</sup> Assumes \$70 million of EBITDA at a 10x multiple.

# Nexstar Proposal is Superior To Media General's Announced Transaction With Meredith





<b>Key Metrics</b>	Meredith Transaction	Nexstar Proposal
Currency/Price	<ul><li>Issuing 54% of shares at market price</li><li>No cash proceeds</li></ul>	<ul> <li>30% premium</li> <li>72% cash: almost equal to current Media General stock price</li> </ul>
Valuation Multiple	<ul> <li>~54% Publishing EBITDA acquired post-divestitures<sup>1</sup></li> <li>Implied broadcast acquisition multiple of approximately 13x<sup>2</sup></li> </ul>	<ul> <li>No publishing EBITDA</li> <li>Valuation multiple of ~9.1x consistent with recent pure-play broadcast acquisition multiples</li> </ul>
<b>Business Mix</b>	<ul> <li>Mix of broadcast and publishing assets</li> </ul>	<ul> <li>Pure-play broadcast operator</li> </ul>
Value	<ul> <li>Uncertain near and long-term value</li> </ul>	<ul> <li>Participation in stronger company with greater upside potential</li> </ul>
Divestitures / leakage	<ul> <li>~37% of acquired broadcast EBITDA being divested</li> </ul>	■ ~7% of acquired broadcast EBITDA to be divested
Management	<ul> <li>Media General "handing over keys" to Meredith management</li> </ul>	<ul> <li>Experienced management team with superior track record of value creation and acquisition integration and expense control</li> <li>"Owns" transaction execution and success</li> </ul>
Dividend	<ul> <li>No dividend</li> </ul>	<ul> <li>Nexstar annual dividend of \$0.76/share (~1.7% yield) – record of annual increases</li> </ul>

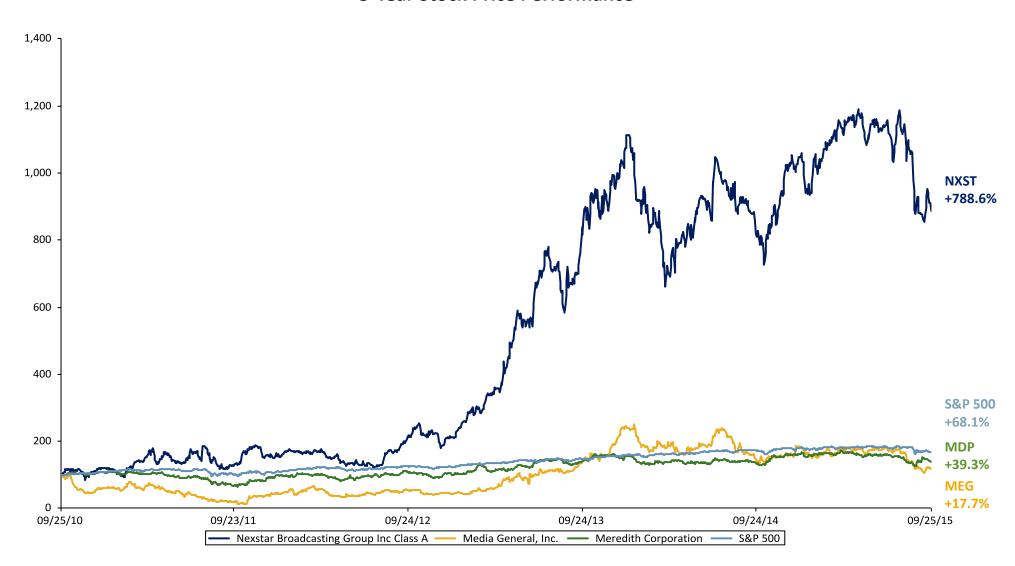
### **Industry-Leading Management Team**







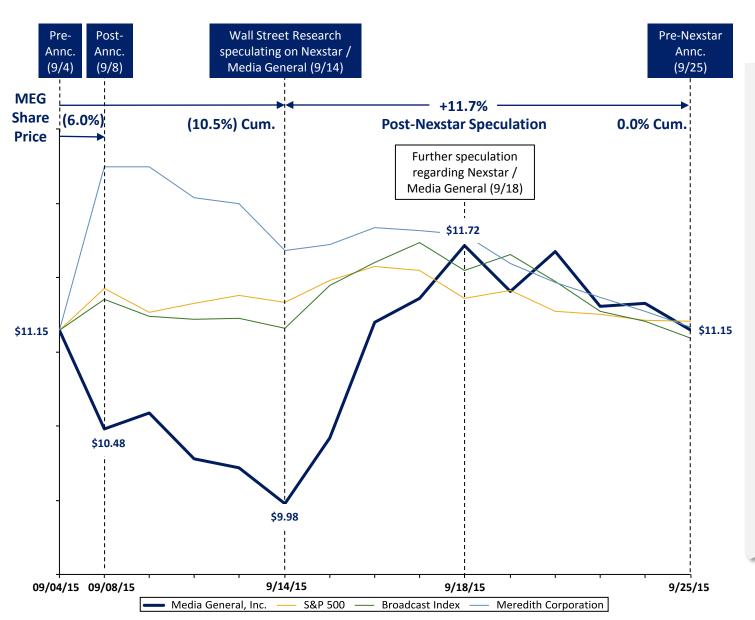
#### 5-Year Stock Price Performance



## Market Reaction to Media General / Meredith Transaction







"Investors, on the other hand, seem both confused and disappointed. According to our conversations, they feel that Media General should not be re-entering the publishing space, that the price for Meredith is too high, and that the timing is just "strange." It sounds to us like top holders of Media General (and some of Meredith) are planning to vote this deal down in the hope that another co. comes in to bid (most peg Nexstar). Given the number of meetings we had last week, we haven't had the chance to dig into this transaction, but we don't have much confidence it goes through at this point."

- Wall Street Research, September 14th

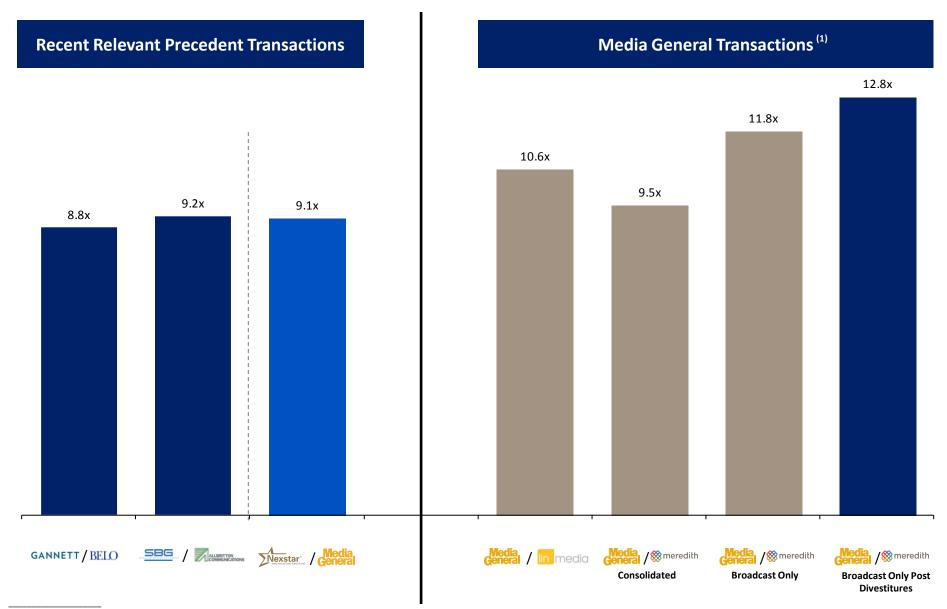
"Nexstar has been the focus of some investor discussion about getting involved in the [Media General]-Meredith merger process, as a better potential merger partner for Media General."

- Wall Street Research, September 18th

## **Comparative Acquisition Multiples**







Source: Public company filings and Wall Street research.

Note: Multiples represent transaction value / forward blended EBITDA excluding synergies.

#### **Compelling Combination**





- Nexstar is fully committed and prepared to take necessary steps to complete this transaction
  - Thoroughly considered potential regulatory issues prepared to make necessary divestitures
  - Highly confident in ability to finance cash portion of transaction; will have committed financing in place
  - 20 days to reach signed agreement post engagement by Media General
- A pure-play broadcast Nexstar/Media General is a transformative combination that creates value for both companies' shareholders
  - Pro forma average '15/'16 free cash flow, net of divestitures, in excess of \$10.50 per share
  - Media General's shareholders will share in future upside of strong, well positioned company
- Combination is significantly more compelling than Media General's announced combination with Meredith
  - No exposure to publishing
  - Minimal divestitures / leakage
  - Proven Nexstar management team: Unrivaled broadcast industry experience
  - Annual dividend

Compelling Proposal with Substantial Premium, Certain and Immediate Cash Value, and Continued Participation in Ongoing Strategic and Financial Benefits of Combination